

## **Training Syllabus**

Course	Marketer I –Intre	o to rezora Admin
Audience Marketers and Administra		rators who are new to rezora
Description	Marketers and Admins and v - Be familiar with the rezor	ra layout gent accounts, and how they're related piece pt accounts gs and RSS feeds and subscriptions n agent account
Agenda  1. rezora Overview  • What is rezora, and how can it help me?  - Single platform for marketing, with detailed analytic info  - Effectively manage agent materials  - Market to agent's contacts, while maintaining confidentiality of agent contact list  - Provide agents with on-brand marketing templates  - Designed for real estate		Resources
<ul> <li>Account Types</li> <li>Agent Accounts: send marketing pieces, and are the only ones that can send emails</li> <li>Admin Accounts: cannot directly send emails, but used to manage agent accounts, develop and manage content, and view company-wide analytic info</li> </ul>		How To - Access Agent Accounts
<ul> <li>Quick marketing piece: the agent experience.</li> <li>Overview <ul> <li>Basic steps of every marketing piece</li> <li>Selecting a template</li> </ul> </li> <li>Agent Editability <ul> <li>Each template is different!</li> </ul> </li> </ul>		How To - Create a Marketing Piece

- Combination of static and editable content
- All templates created and managed by admin account
- Drag-and-Drop Property Listings
  - MLS Integration, agents can quickly market listings
  - Listing content pulls from the MLS, and the content style/alignment pulls from the template
- Review, and Distribute
  - Send a test email
  - Quickly share a marketing piece on social media
  - Quickly send to intended recipients, or schedule for a future date/time
- Marketing Piece Analytics
  - Can easily view analytics for a particular marketing piece, contact, or listing.
  - Real-time feedback on marketing effectiveness

3. Admin account

- Manage agent accounts
- Agent account statuses
- Assuming identity
- Manage content
- Create editable templates for agents with the Template Builder
- Create static templates for agents which can be scheduled to go out to agent contacts
- Manage access to templates, allowing content to be created for specific agents or groups
- View analytic information for a particular scheduled marketing piece or template
- Company Settings
- Adding RSS feeds, agents can quickly add articles to marketing pieces
- Adding office ID to Our Listings page

4. Resources

- Staying up to date
- Resources Page
- Training Webinars
- The Green Help Tab

How To - Understand the Dashboard

How To - Send a Sales Agent a New Password

How To - Use The Template Builder

**How To - Restrict A Marketing Piece?** 

http://www.rezora.com/resources Training Calendar

• Support Support Hours (M-F – 9am-5pm MST)Support Email (<u>support@rezora.com</u>) 5. Q&A **Next Course** 

Marketer II – Building Your rezora Skills